

Change of generations at Thalmann & Verling Trust reg.

Company succession can pose major challenges for family businesses, as more and more companies are unable to find a successor. Since in founder-led companies, management and ownership are in one hand, the interests of the company and the family must be considered at the same time.

When there is a generational change within the company, it is important to lead the family business into the future on the basis of traditional values with innovative impulses. To avoid conflicts, careful preparation is of great importance. Remo Thalmann handed over his place on the management board to his son Gian-Luca this year. Remo Thalmann says, "Annemarie Verling and I started our own business in 1994 as one of the first bank-independent asset managers in Liechtenstein and have built up our own company with great passion over the past decades. Now it is time for the next generation to bring in new impulses and continue the generational project." For this reason, Remo Thalmann has decided to retire from operational management and to hand over his position to his son Gian-Luca. Gian-Luca joined Thalmann & Verling Trust reg. in early 2020 and is responsible for client services and investment research. He completed his investment management master's degree at Cass Business School in London and previously gained work experience abroad. Remo Thalmann wants to focus solely on his passion - asset management and interaction with clients.

Bank independence as key for Thalmann & Verling Trust reg.

As one of the oldest independent asset managers in Liechtenstein, Thalmann & Verling Trust reg. has dedicated itself solely to asset management to this day. The two founders, Remo Thalmann and Annemarie Verling, have been active in the company since its establishment in 1994. The company, based in Triesen, acts as an exclusive and independent manager of assets and a loyal partner for all



matters relating to investments of assets. Trust is the basis on which we build together.

Generational thinking for maximum success

As a family business, it is important to take a time horizon that spans generations. This is also of paramount importance when it comes to investments for our clients, and therefore represents a wonderful symbiosis with our operational business. "We want to convey this long-term horizon to our clients. This is very important in order to also make investments in private equities and real estate. After all, these two themes are also an important part of modern asset management, in addition to traditional investments," says Remo Thalmann.

Opportunities for the next generation: driving forward future themes

In addition to continuity and tradition, innovative future trends are also important for the management of family businesses. Whether within the company or in investments for clients, disruptors are omnipresent and must be exploited. New technologies need to be studied and digitalization topics need to be implemented to make the company fit for the future. Thalmann & Verling Trust reg. with its young, dynamic team is excellently positioned to bring fresh wind and new impulses into the company.

We help our clients to increase their wealth over generations and successfully pass it on to their descendants.

Thalmann & Verling Trust reg.
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